



Happy Campus

CampusWorks Managed Services Client*

IT Budget Optimization Yields Seven-Figure Savings

Challenge

In preparation for its FY2026 budget, a CampusWorks Managed Services client sought an objective evaluation of its IT operating expenditures to identify cost-saving opportunities without sacrificing service quality or alignment with institutional priorities.

Solution

CampusWorks conducted an objective, comprehensive review of IT operating expenditures. Leveraging our deep bench of higher education and technology experts, CampusWorks analyzed spending patterns, benchmarked costs, and collaborated with institutional leaders to identify savings opportunities and make strategic investment recommendations.

CampusWorks' independent, vendor-neutral perspective gave leadership the clarity and confidence to make tough, strategic decisions—including letting go of systems they once thought they couldn't live without.

Results

Within the first year of this Managed Services partnership, CampusWorks identified over \$1 million in potential savings. These funds were either redirected to other IT priorities or captured as direct cost reductions, delivering measurable value and improving the institution's overall financial efficiency.

Why It Matters

This partnership demonstrates how CampusWorks helps institutions align technology resources with strategic goals while maximizing the value of every dollar spent. With CampusWorks as a strategic partner, the institution gained a clearer path to optimizing IT operations and delivering better outcomes—without increasing spend.

CHALLENGE

Institution aimed to reduce IT costs without compromising service quality.

CAMPUSWORKS PARTNERSHIP

- ▶ IT Budget Review
- ▶ IT Managed Services

IMPACT

Over \$1 million in savings identified within the first year.

* To safeguard our client's privacy and security, their name has been withheld.