

GUIDE TO ENTERPRISE SYSTEM TRANSFORMATION

Contents

▶ Is a Better Future Possible?	4	► Which Solution is Right for You?	16
▶ Are You Ready?	5	▶ Is Your Institution Ready for Change?	17
► RESOURCE Four Ingredients for Successful Listening Sessions	6	► Manage the Transition	20
► Reimagine and Redesign the Future	8	► Make Your Vision a Reality	21
► RESOURCE Seven Probing Questions to Uncover Process Problems	10	▶ Why Now?	22
► What's New in the Enterprise Systems Market?	11	► Take the Risk and Guesswork Out of Your Implementation	23
Deployment Strategy #1: On-premise	11	CampusWorks' Promise	24
Deployment Strategy #2: Cloud-hosted	12		
Deployment Strategy #3: Software as a Service (SaaS)	12	➤ Why CampusWorks?	25
Which Deployment Strategy is Right for Your Institution?	13		